

Hosted Solutions Create Business Value

The concept behind Hosted is simple; instead of hosting the application on your Firm's servers, TutorPro hosts the application on secure servers which takes care of support, maintenance and upgrades all the while with no compromise on your ability to manage the Learning Management System (LMS).

Hosted Solutions Create BUSINESS VALUE

- No need for on-site IT infrastructure or added capital expenditures.
- No need for additional IT staff or software specialists.
- Flexible, scalable solutions that grow with you.
- Manageability by Firm Project Manager for TutorEnterprise.
- Faster ROI than traditional on-site deployments.

Cost Advantage

Pay a fraction of the outlay and additional costs per year in hidden costs associated with an installed software solution.

The new offering is available for renewal on a month-to-month basis, so it is an ideal fit for firms working on specific projects of short duration.

Pay a single fee that is less than the total cost of ownership and maintenance fees of an installed solution.

Reduced Risk and Quick Implementation

TutorPro's hosted TutorEnterprise solution translates into reduced risk with no new hardware and IT resources. You can be up and running a great deal quicker than with an installed solution. All you need is a web browser and an internet connection!

With LMS On Demand, setup and training are easy. The product can work straight out of the box with firm branding and naming conventions easily applied.

Focused Advantage

Let TutorPro handle your LMS needs so you can focus on your core business.

With a hosted solution you enjoy the power and control that a valued customer wields with a dedicated services business.

Zero-Downtime Network™

We guarantee that when not undergoing scheduled maintenance, the network infrastructure will be available at all reasonable times. *

* We cannot be held responsible for acts of terrorism, flood, fire, earthquake, or general 'Acts of God'. Network availability means all network infrastructure including routers, switches and cabling is working. Services or software running on your servers are not counted as part of the network. *Refer to Terms and Conditions of the Agreement for more information.*

The Costs, Risks and Benefits of Hosted vs. On-site Hosting

On-Site Costs

With traditional on-site client hosting models, your Firm absorbs all the costs of building the infrastructure to host the application in-house and to employ IT resources for ongoing maintenance and support. These costs are significant and are often split across departments making tracking and accountability additionally complicated.

Additionally, the upfront costs include hardware, maintenance, upgrades, support and administration. Implementation time is also much longer and thus costs more time, money and resources. For example, hardware procurement can mean weeks of RFPs, gaining approval from a CFO and/or CIO, creating a development environment, and testing equipment. In addition, there can be ongoing charges including potential upgrades for older or broken equipment (1). Added to this are the costs for upgrades and maintenance over the product lifecycle.

Hosted Benefits

Using TutorPro to host your LMS, the costs are reduced to a single subscription fee. Subscription fees include maintenance, upgrades and support, the solution becomes less expensive to implement because there are no hardware purchases to approve, order, install and support. There is also less training required as maintenance and support are provided by TutorPro and thus IT resources can be redeployed to more strategic areas.

Forrester Research estimates that a client could run a Hosted solution for a few hundred users with just one system administrator while on-site implementations can require two to three employees.(2) Additional research by Forrester indicates that overall, the total cost of ownership (TCO) for the traditional delivery model can cost up to four times the purchase price of the software per year to manage applications on-site.

Additionally there are the implications of Sarbanes Oxley and other SEC regulations. One of the biggest concerns for IT professionals has been security and implementing the proper IT controls. Often the concern is that highly sensitive data will be transmitted over a network other than the firms own if they host their applications off-site. However, the real risk is in on-site hosting as most data security breaches occur within internal firewalls; actions as simple as an employees visiting web sites and opening email files can be enough to compromise the security of on-site data.

Rackspace, a leader in the global managed hosting market with over 10,000 clients including 15% of the Fortune 500, estimates that security incidents originate from inside an organization about four times more often than they originate from the outside.

Conclusion

TutorPro allows you to decide which works best for you. Whether it is a pilot, a means to rollout new technology using the benefits of an LMS or simply to get started earlier than the Firm enterprise decisions take, contact us today to discussion our individual needs and interests.

For more information and a demonstration, email sales@tutorpro.com today!

1. Forrester Research, Comparing the ROI of Hosted vs. On-premise, Ray Wang, September 2006
2. Forrester Research, The Financial Economic Impact of Hosted, Liz Herbert, September 2006